

BUSINESS INTELLIGENCE

Stay ahead in the fast changing and competitive food and beverage industry with smart, accurate dashboards to improve visibility, efficiency and ultimately profitability.

SALES ANALYSIS

Improve sales to grow your business

- Analyse sales trends and margins
- Compare sales by person, territory, product

TRACEABILITY, HEALTH & SAFETY

Reduce risk and ensure compliance

- Track goods quickly and easily back to source
- Easily view allergens and nutritional information
- Analyse Quality Control test results
- What products pass/fail the most tests
- Ensure compliance with governing bodies, regulations and preventative frameworks e.g. HACCP

CUSTOMER/PRODUCT ANALYSIS

Focus & Retain your valuable customers

- Highlight most valuable customers
- Track changes to patterns of buying behaviour and customer responsiveness

CASH MANAGEMENT

More fully understand your cash position to reduce risk and develop a healthy business

- Understand current and future cash position to make solid business decisions
- Highlight any positive/negative trends in cash flow to reduce risk
- Un-invoiced sales orders against time and by sales person

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INVENTORY ANALYSIS

Increase revenue and profitability of stock

- Quick view of current value of stock
- Align inventory with fluctuations in customer demand
- Analyse stock profitability
- Analyse inventory turnover
- Manage perishable items

MARGINS

Accurately obtain a clear picture of margins based on various factors

- Compare margins based on stock costs, activity based costs etc.

WORKFORCE ANALYSIS

Establish a productive and efficient workforce

- Labour turnover
- Cost of labour per item sold
- Labour force planning to reduce costs

WHAT WE OFFER?

- Extract data from different sources
- Dashboard of views
- A product which is user friendly
- Full support
- Affordable options

DELIVERY PERFORMANCE ANALYSIS

Improve efficiency and customer satisfaction by delivering correct goods on time, every time

- Monitor delivery performance
- Improve reliability on estimated delivery
- Monitor and reduce time lags in the delivery process

MANUFACTURING/PROCUREMENT ANALYSIS

Operate an efficient and cost effective manufacturing process

- Monitor wastage
- Compare costs/profitability of new recipes
- Compare products with most cost-effective recipes
- Identify & procure most cost-effective raw materials
- Capacity utilisation reports for optimum use of assets
- Production scheduling report
- Setup time & downtime analysis

**CALL TODAY AND GAIN POWERFUL
INSIGHTS FOR TOMORROW**



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