



endeavour

BUSINESS MANAGEMENT SOFTWARE
FOR THE FOOD AND BEVERAGE INDUSTRY

IMPROVE
PROFITABILITY
&
CASHFLOW

FULLY MANAGE &
TRACK CUSTOMERS

TRACEABILITY

FOOD SAFETY
COMPLIANCE

VISIBLE INVENTORY

SUPPLY CHAIN
EFFICIENCY

MANAGE
GLOBAL CUSTOMERS
& SUPPLIERS

ADAPT TO CHANGING
CONSUMER
TASTES & TRENDS

DEFINE RECIPES*

GOVERNED QUALITY
CONTROL

REDUCTION IN
MANUFACTURING
COSTS*

MYOB Greentree and MYOB Advanced are financial management software solutions with the ability to add modules to expand the system across the business as you grow, making cost-effective, flexible solutions suited to the needs of your business.

*MYOB Greentree feature



IMPROVE PROFITABILITY

Implement effective ERP software to optimise profits

Scalable, cost-effective and suited to your business requirements, MYOB ERP Software introduces automation and efficiency to every business process that will ultimately improve profitability

SUPPLY CHAIN, WAREHOUSE & INVENTORY MANAGEMENT

Take full control of your warehouse for the highest possible return

- **Easily manage inventory** - improved visibility into inventory to better manage products/stock for the highest return
- **Improve profitability** - monitor and track: wastage/spoilage; seconds handling; expiry-date management; sell by dates and best lines/products
- **Improve return on investment** - ensure stock on hand achieves highest value via true margins, warehouse space value, historical purchase history
- **Improve efficiency** - allow separate divisions of the business to work from the same platform ensuring correct orders filled on time, every time





HEALTH, SAFETY & COMPLIANCE

Minimise the risk of health and safety scares

- **Manage compliance requirements** - ensure your team has the correct resources to manage and prove compliance
- **Full traceability** - quickly and effectively trace all items from raw materials/produce to the end customer
- **Governed Quality Control Management** - avoid costly recalls and health scares with an approvals and alerts process to remind and notify correct staff

MANUFACTURING

Ensure the most efficient use of resources

- **Flexible recipe templates** - process and manufacture a consistently high standard of good with flexibility to substitute raw materials
- **Streamlined efficient process** - linked inventory management to manufacturing to adjust stock levels, monitor wastage/spoilage and handle seconds if necessary





PROCUREMENT

Order, purchase and receive the right goods at the right time for the best price

- **Efficient order process** - Full supplier management with orders and shipments tracked and coordinated through the system
- **Seamlessly handle imports** - ensure processes are correctly handled to clear goods as quickly and efficiently as possible

COST / PRICING

Critical for retaining competitive advantage: control costs and set optimum prices

- **Control costs** - accurately calculate landed costs, including freight and exchange rates as well as costs across complex activities and divisions of the business
- **Price competitiveness** - Full visibility into costs to set prices and ensure best prices offered every time

SALES / CUSTOMER MANAGEMENT

Achieve highest possible revenue return through effective sales and customer management

- **Efficient selling** - sales staff can access sales and inventory information from any device regardless of their location to sell goods on hand for the best price
- **Customer management** - manage contracts for higher retention, spot opportunity to add value, manage claims, rebates and volume discounts



WHAT WE DO

Endeavour specialises in delivering tailored, effective software solutions to help your business grow. Services include the following:

- Introductory Consultation and Demonstrations
- Project Planning & Scoping
- Project Work & Customisations
- Implementations
- Training
- Maintenance & Upgrades
- Networking
- App Development

Here's why our customers trust us:

Timely – speedy implementation of software solutions

ROI – we focus on solutions that optimise growth and profitability

Understanding your needs – solutions tailored to your business

Savings – our approach eliminates waste and supports your cost goals

Team – with 30 years' experience, our team builds strong relationships

Empowering – we give you the tools to run your business effectively

Delivering value – we make a quantifiable difference to your business

Streamline operations, make better business decisions and set yourself apart from the competition with Endeavour's services using Greentree and Qlik solutions.

CONTACT DETAILS

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